

## Session #602 - Advanced Sales Tax Issues



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# Advanced Sales Tax Issues




**Geni Whitehouse**  
President  
[www.BizHealth.net](http://www.BizHealth.net)



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# Sales Tax

- Why should you care?
- How can you help companies comply?
- What tools are available?


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### Why should you care?


- States are looking for revenue
- Number of audits are increasing
- Number of auditors have increased
- When they audit one year, they also look at past years and audit you again in the future
- Most companies have exposure
- Statute of limitations is longer
- SSTP will make changes

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### What is SSTP?

- Uniform definitions within tax laws..
- Rate simplification
- State level tax administration of all state and local sales and use taxes.
- Uniform sourcing rules
- Simplified exemption administration for use- and entity-based
- exemptions
- Uniform audit procedures

The Streamlined Sales Tax System will provide sellers the opportunity to use one of three technology models.


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### Two Biggies

- **Uniform audit procedures.** Sellers who participate in one of the certified Streamlined Sales Tax System technology models will either not be audited or will have limited scope audits, depending on the technology model used. The states may conduct joint audits of large multi-state businesses.
- **State funding of the system.** To reduce the financial burdens on sellers, states will assume responsibility for funding some of the technology models. The states are also participating in a joint business – government study of the costs of collection on sellers.

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### Certified Service Providers

- Three companies, Avalara, Exactor, and Taxware, have achieved the distinction of being Certified Service Providers and one company, Taxware, has also achieved the distinction of being a Certified Automated System. These companies are under contract with the Streamlined Sales Tax Governing Board.

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### How can you help companies comply?


- Rates
- Rules
- Returns

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### What tools are available?

- Avalara
- CCH
- Sabrix
- Vertex
- Others


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### Sales Tax


- It can bite your clients
- You can help them stay out of trouble
- There are software solutions

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### Thank You!

[geni@bizhealth.net](mailto:geni@bizhealth.net)

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